

## OUR MISSION & PHILOSOPHY



# SUPPORT YOUR BUSINESS BEYOND LOGISTICS

BEYOND THE FRAMEWORK OF THE LOGISTICS,

WE WILL PAVE THE WAY WHERE NO ONE HAS WALKED BEFORE WITH OUR CLIENTS BY UNDERSTANDING THEIR REAL NECESSITIES, AND ACHIEVE

BUSINESS GROWTH TOGETHER WITH OUR PARTNERS.

International

Organize transportation transportation according to delivery date, cost and safety



beside you.

strategy construction Plan overseas sales channel expansion and overseas expansion.

Buyer negotiation Assist you in negotiating with buyers, making sales and drafting contracts.

Sample arrangements,

Use our own courier for convenient delivery.

Exhibition arrangements

Provide a full range of services including assistance with grant applications, securing locations for exhibits, translation, interpretation, travel and hotel arrangements, and transporting exhibit items.

### SERVICE CONTENTS & ACHIEVEMENTS



#### ■ Special cargo

- Ship parts
- · Steel, Coils
- · Exhibition cargo
- Machinery





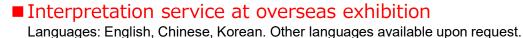
- Preparation of trade documents and payment agency, handling of laws and regulations of trading partner countries.
- Support for obtaining customs importer/exporter codes, research and selection of HS codes
- · Support for obtaining RCEP Certificate of Origin, support for food import/export
- Traffic control and support for import/export

#### ■ Trade business

- · Searching for overseas suppliers (manufacturers, wholesalers, factories)
- Providing samples and helping to expand business
- One-stop service from preparation of trade documents, payment agency, and international logistics

#### Project support for domestic and overseas exhibitions, etc.

- Securing exhibition space, translation/interpretation, travel/hotel arrangements, transportation of exhibition exhibits
- · One-stop full support from booth design to booth construction management











### I. LOGISTICS SERVICE BUSINESS

SYSTEM X ONE-STOP DISTRIBUTION

We can complete all of your import /export needs, from warehousing to domestic transportation, all in one place.

Our proprietary system allows us to work with you individually and simplify communication.

#### Services offered

- √ Ocean Import/Export
- √ Air Import/Export
- ✓ Inter-country transportation
- ✓ Specialised cargo transportation
- ✓ Customs Brokerage
- √ Warehousing
- √ Transportation Insurance









### II. TRADING BUSINESS (IMPORT/EXPORT, TRILATERAL TRADE SUPPORT)

### Import support

- ✓ Searching supplier factories and supporting the provision of sample products.
- ✓ We provide comprehensive support, from creating trade documents, to payment agency and international logistics.





### Export support

✓ Precious metals, daily necessities, food, beauty products, industrial products, and other products handled





### III. LOGISTICS CONSULTING BUSINESS



Even if your case involves difficult transportation, please contact us first.

We will conduct interview to hear your needs and use our experience, track record, and overseas network to propose the best means of transportation for your case,

taking into account all aspects of transportation, such as speed, cost, and

procedural efficiency.



#### **Examples of Services provided**

- Investigating the laws and regulations of trading partners
- Acquiring customs importer/exporter codes
- Investigating and selecting HS codes
- Acquiring RCEP Certificate of Origin
- Support for food imports and exports, etc.



### IV. SPECIAL CARGO TRANSPORTATION ARRANGEMENTS (ACHIEVEMENTS)



#### Case1:Export of domestic cosmetics to China

The COVID-19 pandemic hit before obtaining permission from China for import customs clearance while taking time due to the contained ingredient of "wild soybeans." Despite being at the mercy of repeated legal changes, we well cooperated with a local subsidiary and completed the arrangements.



#### Case4: Air/sea transportation of long cargo

Among the many cases involving long cargo, we have experience arranging air exports of 10m-long ship parts. We can also arrange for the associated wooden box packaging.



#### Case 2: Import of large machinery equipment

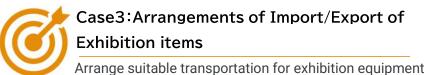


From import to delivery and installation, we provide project management and support that goes beyond logistics to provide consistent management.





Feel free to contact us regarding overseas transportation.



to certain conditions.

## COMPANY PROFILE

NAME: Banso Logistics Co., Ltd.

REPRESENTATIVE: Takeshi, KISHIGAMI

HQ ADDRESS: 2F Sanko Biko Bldg., 1-2-6 Uchikanda, Chiyoda-ku, Tokyo

ESTABLISHMENT: 20th, February, 2018

CAPITAL: 10,000,000 yen

BUSINESS: International logistics (Air, Ocean, Courier), Trade, Planning and execution

of overseas business strategies, cloud service business

MAIN TRADING AREAS: Asia, North America, Europe, Middle East

OVERSEAS PARTNERS: Korea, China, Taiwan, Singapore, Malaysia, Thailand, Vietnam, U.S.A., U.K.,

France, Turkey

BRANCH OFFICE: BANSO GUANGZHOU (中国広州市)